

## VicTrack Engagement of Consultants 2017-18

### Details of consultancies (valued at \$10,000 or greater)

In 2017-18, there were 39 consultancies where the total fees payable to the consultants were \$10,000 or greater. The total expenditure incurred during 2017-18 in relation to these consultancies was \$4.09 million (excluding GST). Details of individual consultancies are outlined below.

Consultant	Purpose of consultancy	Total approved project fee (excl. GST)	Expenditure 2017-18 (excl. GST)	Future expenditure (excl. GST)
ERNST & YOUNG	Development of Stage 4 assessment for the DTRS Upgrade Market Led Proposal by Vodafone Hutchinson Australia and Nokia.  Commercial evaluation & options review of North, South Dynon & Melbourne Markets  Strategic Options Analysis at Croxton Station	\$ 1,637,302	\$ 1,637,302	-
PRICE WATERHOUSE COOPERS	Internal audit services Financial modelling	\$ 472,127	\$ 402,835	\$ 69,292
ADVISIAN PTY LTD	High level strategic car park delivery options analysis Strategic procurement options analysis	\$ 274,820	\$ 262,040	\$ 12,780
SYSTEMIX PTY LTD	Telecommunications Process Engineering Coordinator Customer-centric teams performance	\$ 406,543	\$ 179,552	\$ 226,991
CONNEXION CONSULTING	Market Led Proposal Strategic advisory services	\$ 178,000	\$ 160,000	\$ 18,000

Consultant	Purpose of consultancy	Total approved project fee (excl. GST)	Expenditure 2017–18 (excl. GST)	Future expenditure (excl. GST)
CAPE LEVEQUE SECURITIES PTY LTD	Independent financial review of Market Led Proposal Asset life cycle modelling DTRS contract review Life cycle project	\$ 181,000	\$ 156,000	\$ 25,000
AURECON AUSTRALASIA PTY LTD	Statement of Assurance	\$ 150,326	\$ 125,426	\$ 24,900
JODIE GERVASONI CONSULTING	Strategic advisory services	\$ 102,000	\$ 102,000	-
THE GEELONG CONSULTING GROUP PTY LTD	Board strategy facilitation – Seymour retreat Retired Trams Strategy	\$ 95,000	\$ 95,000	-
ENGINEERING EDUCATION AUSTRALIA	Project due diligence workshop Consultancy for competency framework	\$ 91,482	\$ 87,595	\$ 3,886
PORTLAND GROUP PTY LTD	Procurement consulting TCO analysis (IP/MPLS)	\$ 286,107	\$ 82,795	\$ 203,312
OPPEUS INTERNATIONAL PTY LTD	Remuneration review 2018	\$ 140,000	\$ 68,750	\$ 71,250
MARITANA PARTNERS TRUST	Review of the VicTrack Board Consulting to People & Culture	\$ 60,062	\$ 60,062	-
MERCER CONSULTING AUSTRALIA PTY LTD	Workforce plan assessment	\$ 117,919	\$ 56,144	\$ 61,775
VICTORIAN EMPLOYERS CHAMBER OF COMMERCE AND INDUSTRY	Investigation report March 2018 Development of Enterprise Agreement guide	\$ 62,766	\$ 55,208	\$ 7,559
HILL PDA PTY LTD	Monash Strategic Land Review	\$ 50,784	\$ 50,784	-

Consultant	Purpose of consultancy	Total approved project fee (excl. GST)	Expenditure 2017–18 (excl. GST)	Future expenditure (excl. GST)
BD JAMES CONSULTING	Enterprise Agreement consulting	\$ 47,200	\$ 47,200	-
INFRASTRUCTURE ADVISORY PARTNERS PTY LTD	MTM Level Crossing Upgrade – risk assessment RRCP hazard identification / risk assessment TTI Rail Safety Audit	\$ 52,425	\$ 45,045	\$ 7,380
CLYDE AND CO	Safety Culture Maturity Assessment	\$ 40,039	\$ 35,044	\$ 4,996
COMPLETE POWER SOLUTIONS PTY LTD	Technology strategy documentation – CPS National	\$ 31,200	\$ 31,200	-
ANNE DALTON AND ASSOCIATES	Probity advisory services	\$ 72,127	\$ 30,183	\$ 41,944
TRACT CONSULTANTS UNIT TRUST	Urban design services – analysis and review	\$ 32,450	\$ 26,035	\$ 6,415
CHARTER KECK KRAMER	Economic market analysis	\$ 25,000	\$ 25,000	-
McCABE ARCHITECTS PTY LTD	Bendigo Trams Storage Review	\$ 22,000	\$ 22,000	-
AQUENTA CONSULTING	Market Led Proposal costings review	\$ 21,365	\$ 21,365	-
BIS OXFORD ECONOMICS PTY LTD	Market analysis	\$ 21,000	\$ 21,000	-
DOHRMANN CONSULTING	RRCP ergonomics review	\$ 20,565	\$ 20,565	-
THE INTERCHANGE GROUP PTY LTD	Facilitated workshop strategy day	\$ 21,000	\$ 20,500	\$ 500
FJ BYRNE CONSULTING	EOI documentation for VicTrack safety management system	\$ 20,000	\$ 20,000	-

Consultant	Purpose of consultancy	Total approved project fee (excl. GST)	Expenditure 2017–18 (excl. GST)	Future expenditure (excl. GST)
PSI ASIA PACIFIC PTY LTD	Probity advisory services – Network Transformation Project	\$ 19,860	\$ 19,860	-
FIRST POINT TRUST	Strategic advice – heritage tram relocation	\$ 22,000	\$ 19,525	\$ 2,475
ONE WORLD CONSULTING PTY LTD	Review and update risk management – Telco Group	\$ 37,962	\$ 16,362	\$ 21,600
CPR COMMUNICATIONS & PUBLIC RELATIONS PTY LTD	Stakeholder research	\$ 32,500	\$ 15,941	\$ 16,559
MACROPLAN HOLDINGS PTY LTD	Hampton market analysis	\$ 15,500	\$ 15,500	-
GUY ABRAHAMS	Retired Tram Strategy – valuation of art	\$ 13,300	\$ 13,300	-
OEMD CONSULTING PTY LTD	Innovation at VRT: Scope and framework rec	\$ 13,500	\$ 11,500	\$ 2,000
TRAFFIX GROUP PTY LTD	Traffic engineering services associated with the preparation of a preliminary traffic assessment	\$ 11,450	\$ 11,450	-
IPP CONSULTING	Technical writing – Footscray telco facility	\$ 11,800	\$ 11,000	\$ 800
ANTHONY NO. 1 TRUST	SME for challenge review Transfer management of DTRS	\$ 156,600	\$ 10,200	\$ 146,400

### Details of consultancies under \$10,000

In 2017-18, there were 17 consultancies engaged during the year, where the total fees payable to the individual consultancies was less than \$10,000. The total expenditure incurred during 2017-18 in relation to these consultancies was \$0.07 million (excl. GST).